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| ***Updated******February 2025*** | ***Program Policies & Procedures******for Supplier Direct Fulfillment (Rithum)*** |

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*By agreeing to participate in the Direct Fulfillment Program (“SDF Program”), you agree to these Program Policies & Procedures for Supplier Direct Fulfillment via Rithum (“SDF Program Policies”). These SDF Program Policies outline all required and necessary steps for you to participate in the SDF Program and are incorporated by reference into your Vendor Master Agreement with Best Buy Purchasing LLC (the “Agreement”) via the Vendor Performance and Operations Standards posted on* <https://partners.bestbuy.com/>*. Failure to comply with any aspect of these policies and procedures, as determined in Best Buy’s discretion, may result in corrective action up to and including termination of your participation in the SDF Program. Please refer to the Agreement for definitions of capitalized terms not otherwise defined in these SDF Program Policies.*

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6. **Assortment and Inventory Management**

***1.1 Assortment Approval***

Vendor Partners and the Best Buy Merchant will collaborate to select the appropriate assortment for the SDF Program. The final assortment will be approved by the Best Buy Merchant and will be confirmed with Vendor Partners via email.

***1.2 SKU Set Up Expectations***

* 1. Upon assortment approval, a Vendor Partner agrees to obtain access to and complete tutorials for PIM (Product Information Management) found on Best Buy’s Vendor Portal, [www.partners.bestbuy.com](http://www.partners.bestbuy.com).
	2. Vendor Partners will utilize GDS (Global Data Synchronization) and the PIM portal for setting up all approved Best Buy SDF SKUs.
	3. Vendor Partners will set up SKUs within 5 business days upon assortment approval from the Best Buy Merchant.
	4. For each SDF SKU, Vendor Partners will provide Best Buy’s third-party content provider with all applicable hi-resolution images, video (if applicable) and copy within 5 business days of the request for content.
	5. Vendor Partners will confirm that all approved SKUs that are setup will have positive inventory loaded in Rithum on the intended launch date *(site display date*).
	6. It is the expectation that Vendor Partners execute “Daily Inventory Uploads” at a warehouse level. This is critical when launching new SKUs on BestBuy.com ensuring the Vendor Partner’s assortment is consistently in stock and showing accurate levels of inventory for our clients.
	7. Vendor Partners must communicate changes to SKU attributes (including but not limited to dimensions, product content and warranty) on a real-time basis.
	8. Vendor Partners will communicate national promotions at least 4 weeks prior to the effective date.

***1.3 Inventory Management***

The SDF Program is a supplier managed inventory program. Vendor Partners will guarantee 85% availability of all SDF SKUs approved by Best Buy sufficient to fulfill all Best Buy customer purchases (via Best Buy specific allocations) in accordance with these SDF Program Policies. Failure to maintain a consistent level of stock for the active assortment may result in SKU reduction or elimination of the assortment.

***1.4 Product Availability and Backorders***

Vendor Partners will provide Best Buy with accurate inventory availability via inventory feeds at a warehouse level. Inventory feed files may be sent to Best Buy every 15 minutes, however a minimum of 1 full inventory daily update is required. All SKUs should be flagged as available and only approved SKUs should be transmitted within the inventory feeds. Additionally, Vendor Partners are responsible for zeroing out all Discontinued Product inventories and denoting such SKUs as discontinued in the Rithum portal. Notification to your Best Buy Merchant must also be made at the time of discontinuing an item to ensure removal from the active assortment.

Best Buy calculates availability as the latest supply received on an inventory feed minus the open order quantity. This means: **Quantity on-hand minus open POs** – meaning your team is factoring in all orders received from Best Buy that have not yet been fulfilled *before* passing Best Buy the remaining quantity.If this is not happening, it will lead to possible oversells and eventual cancellations.

1. **Fulfillment Service Levels**

All Vendor Partners are expected to ship orders within 2-business days as well as upload accurate tracking information to Rithum. The fulfillment window begins once the order is received by the Vendor Partner from Rithum. The Best Buy SDF Operations Team reviews Vendor Partner’s processing time performance each week at a warehouse level and adjusts based on performance. Improved processing time with inventory uploaded to Rithum at all available warehouses will result in faster “Get it by date” messaging on BestBuy.com. Vendor Partners can monitor their processing time performance anytime within the Fulfillment tab of Insights in Rithum.

***2.1 Delinquent Orders***

An order is considered delinquent when the line items on the order cannot be ship confirmed in Rithum within 2-business days. It is recommended that Vendor Partners sign up to receive email notifications from Rithum that will alert Vendor Partners of delinquent orders.

***2.2 Expedited Order Fulfillment***

Vendor Partners will ship orders based on the SCAC (Standard Carrier Alpha Code) transmitted on the purchase order. This may include any of the following service codes:

* + Ground
	+ Next Day Air
	+ 2nd Day Air
	+ Signature Required (for any of above service levels)
	+ LTL (Less than Truckload) Home Delivery
	1. ***Peak/Holiday Fulfillment Service Levels***

a. During peak times, Best Buy will communicate revised shipping cut-off times to Vendor Partners. Vendor Partners who are able to meet expedited fulfillment timeframes and still meet the Service Level requirements will be able to participate in our holiday guarantee, which will change the on-site messaging of SDF Product SKUs. Vendor Partners acknowledge that in changing the on-site messaging during peak times, Vendor Partners are confirming its ability to accommodate increased order volume without negatively impacting fulfillment Service Level expectations.

b. During holiday time periods, Best Buy may sponsor upgraded shipping programs to ensure customers receive their purchases in time for holiday gifting. Best Buy will communicate upgrades to shipping service levels on the purchase order. In exception cases, Vendor Partners may be asked to manually change the shipping service to ensure timely delivery. Upgrades will be managed internally by Best Buy and will be processed at Best Buy’s expense.

c. Vendor Partners will notify Best Buy as soon as Vendor Partners are aware of anything that may cause an interruption in service (warehouse closures, moves, holiday closures, inclement weather, physical inventory etc.). The Vendor Partner should notify Best Buy at a minimum of three weeks in advance for planned interruptions. Vendor Partners will feed a “zero” for inventory during interruptions in service. Best Buy may also take action to adjust customer lead times or disable Vendor Partner’s SDF Product assortment during an interruption in service.

**3. Purchase Order Processing**

***3.1 Order Process***

Customers will make payment directly to Best Buy. Best Buy will electronically submit a purchase order to the Vendor Partner that contains the customer’s shipping address, the product UPC, and quantity to be shipped. Vendor Partners will fulfill each SDF purchase order by shipping such Product to the designated shipping address, which may be one of Best Buy’s facilities, the customer’s home, or another street address. Best Buy does not pass an assigned warehouse on purchase orders. However, Best Buy does make shipping promises to customers based off inventory availability at a warehouse level. If a Vendor Partner has multiple warehouses, it is important that they fulfill orders from the warehouse closest to the customer to ensure the customer promise date is met. Each purchase order will have only one “Ship To” address and one shipping service level type designated. A purchase order may consist of a single line item for a single unit, a single line for multiple units or multiple line items with multiple units. Best Buy transmits purchase orders to Vendor Partners in near real time 365 days per year.

***3.2 Backorders / Vendor Partner Delay***

Vendor Partners must update the status of any order to “Backordered” in the Rithum interface for any SDF Product not currently in a Vendor Partner’s inventory. These orders need to be moved to a backordered status prior to the expiration of the 2-business day SLA. Vendors are also required to zero out inventory the same day for any SKU in a backorder status. If an order for SDF Product out of stock can be fulfilled within 14 calendar days from the expected delivery date (customer promise date), it may remain on backorder. If an order cannot be fulfilled in that time period, it must be canceled by the Vendor Partner in Rithum. Vendor Partners will be responsible for updating a Vendor Partner’s inventory feed, changing order statuses in Rithum, and updating Best Buy regarding any canceled or discontinued statuses.

Vendor Partners will zero out inventory the same day for any SKU that has open orders but is backordered due to no inventory. Vendor Partners are required to cancel any backorders that will not be fulfilled within 14 calendar days from the expected delivery date (customer promise date).

 ***3.3 Order Cancellations***

In the event a cancelled order is shipped, neither the customer nor Best Buy will have responsibility to Vendor Partners for payment of such order. Vendor Partners are responsible for notifying Best Buy of any refused Product orders within 3 business days of the customer’s delivery refusal. In the event an order cannot be filled, the Vendor Partner may cancel an order through Rithum. On occasion, Best Buy may initiate an order cancellation in its sole discretion for reasons such as a customer request, fraud, or lack of a physical address. Best Buy will initiate cancellations for customer orders not fulfilled within 30 calendar days from the expected delivery date (customer promise date). In such case, Vendor Partners must confirm within 24 hours to a request whether or not the Vendor Partner was able to cancel the order prior to shipment. Shipments which are successfully stopped must be cancelled by Vendor Partners in the Rithum interface.

***3.4 Order Reshipment***

In cases of non-conforming, lost, or damaged orders rejected by the customer, Best Buy will submit a new purchase order to satisfy a customer re-shipment request. Vendor Partners will re-ship based on the new purchase order.

***3.5 Order Consolidation***

Vendor Partners should use commercially reasonable efforts to consolidate all components of an accepted purchase order into one shipment to be delivered to the same designated shipping address.

***3.6 Partial Shipment*s**

Partial shipments on quantities within a line item are allowed. Vendor Partners must ship available product and backorder or cancel remaining lines as outlined above.

***3.7 Substitutions***

Vendor Partners may not make product substitutions. When Products are not available, Vendor Partners must follow the process outlined above.

**4. Shipping Expectations**

 ***4.1 Shipping Methods***

Vendor Partners must conform to carrier and shipping methods specified on the corresponding purchase order. Best Buy’s currently uses UPS and FedEx carriers for parcel shipments and Pilot for LTL shipments. Use of non-approved carriers is forbidden. Best Buy will not reimburse Vendor Partners for shipments made with a non-approved carrier. For all expedited and express orders, Vendor Partners will use best efforts to ship items within one (1) business day of receiving Best Buy’s purchase order. Vendor Partners are responsible for all costs incurred by Best Buy due to the Vendor Partner’s failure to use the carrier and service level indicated on the purchase order. Any manual purchase order shipping method overrides will be requested by Best Buy in writing.

***4.2 Shipping Documentation***

The “Ship To” address may be any residential or business address within the contiguous United States plus Hawaii and Alaska. APO/FPO and PO Box addresses are not supported for SDF, and all orders are blocked by Best Buy. If, however, a Vendor Partner receives an order with an APO/FPO or PO Box address, please cancel the order and contact SDFOperations@bestbuy.com.

***4.3 Parcel Account Settings***

Best Buy will provide Vendor Partners with a Best Buy prepaid parcel account number to use for all Best Buy shipments. The parcel carriers Best Buy uses are UPS and FedEx.

Best Buy utilizes optimal carrier service selection (UPS and FedEx) for parcel shipping, which is preferred whenever possible.  During the onboarding process, the vendor may be asked if they can support multi-carrier shipping capabilities, and if they have a preferred parcel carrier.  Best Buy determines the final shipping carrier(s) and level of service, considering information provided during the onboarding process.

Best Buy requirements per carrier are listed below:

**UPS Accounts**

All UPS accounts will be setup based on Best Buy’s criteria, which includes the following:

* + Account will be set to Prepaid, with Best Buy as Shipper of Record
	+ UPS labels must print Best Buy Returns Center address as return address
	+ The Best Buy purchase order number must be included in the first reference field.

**FedEx Accounts**

All FedEx accounts will be setup based on Best Buy’s criteria, which includes the following:

* + Account will be set to bill the account as Third Party
	+ FedEx labels must print Best Buy Returns Center address as return address
	+ The Best Buy purchase order number must be included in the first reference field.

Vendor Partners will provide a sample of Vendor Partner’s shipping label for review by Best Buy prior to launch in order to ensure the account is set up correctly.

Vendor Partners load the new Best Buy provided parcel shipping account number into their shipping system and program their system (using a test order they create themselves) to produce the label requirements of 1) the correct return address, 2) prepaid billing, and the 3) reference field needs to display the Best Buy purchase order number from the test order they created. Rithum will not send a test PO in order to produce the shipping label with these requirements. The Vendor Partner will need to create their own test order. The Best Buy Purchase Order number in the reference field for the test label is in the test order that the Vendor Partner creates themself to feed through their order system to go to their shipping system.

If the Vendor Partner is unsure how to produce a test shipping label using a test order, they would need to work with the company that they bought their shipping system from in order to program it correctly to meet Best Buy’s requirements if they are unaware of how to load a test order.

Return Address Name: Best Buy.com Returns

Return Address Phone Number: 1-888-237-8289

Return Address Street: 600 Park Loop Road Suite D

Return Address City: Shepherdsville

Return Address State: KY

Return Address Zip Code: 40165

Example of test **UPS** Shipping Label:



Example of test **FedEx** Shipping Label:



Test Shipping Label is then emailed directly to: ParcelShippingAccount@bestbuy.com

 ***4.4 Service Levels and Signature Required***

Shipping methods may include Ground, 2nd Day Air, Next Day Air, and Signature Required. The shipping method will be designated by the SCAC (Standard Carrier Alpha Code) contained on the purchase order. Where order value or risk of theft is high, Best Buy may request Vendor Partners to ship with Signature Required. This service level will be indicated on the SCAC code. Vendor Partners will ship the item(s) as required by the applicable purchase order and send Best Buy confirmation through the appropriate SCAC code. SCAC codes will be configured during initial Rithum set up and testing.

***4.5 LTL Deliveries***

Vendor Partners will coordinate all LTL shipments with a Best Buy approved carrier through that carrier’s pick up and scheduling processes. Vendor Partners will submit an ASN (Advance Ship Notice) to Best Buy once the Product ships. Please reach out to SDFOperations@bestbuy.com with any questions on LTL shipments.

***4.6 Packaging***

Vendor Partners will package Product(s) in a manner that prevents in-transit product damage. All packaging must meet the International Safe Transit Association (ISTA) testing standards. Guidelines can be found at <http://ista.org/pages/procedures/testing-guidelines.php>. Damage rates are monitored throughout the year. Excessive damage rates may result in one or more SDF Product SKUs being removed from the assortment until appropriate package adjustments are made. Packages will not be upgraded to a higher level of shipping service due to insufficient packaging. For any item being overboxed, the contents of the overbox shall be consumed to at least 75% capacity by the physical item being shipped.

***4.7 Branding Standards***

Vendor Partners will comply with all Best Buy branding standards for all products shipped via the SDF Program. Best Buy must approve all branded documents prior to use. All inserts, including rebates, must receive prior written approval from Best Buy.

***4.8 Packing List (Slip)***

In order that customers receive a consistent experience across all fulfillment channels, Best Buy requires Vendor Partners to not include a packing list with any shipments. We understand that a packing list may be needed throughout order processing, but it should not be included in the customer shipment.

**5. Additional Policies and Procedures**

***5.1 Accounts Payable***

Best Buy will reconcile SDF financials per the invoice transaction processed through Rithum. Vendor Partners will include only one order and location per invoice; however, if an order results in multiple shipments, Vendor Partners may invoice each shipment separately.

Invoice cost per UPC should equal current cost less deals. DFI Allowance deals should be included in the net cost of the item. Extended cost must be calculated on the invoice. Special handling charges, service fees, etc. must be approved by Best Buy prior to submission. Vendor Partners will submit invoices within 24 hours of shipment. If you receive a purchase order that reflects an incorrect cost, please reach out to your Best Buy Merchant regarding the cost correction. These orders should also be processed and invoiced at the correct cost. Any discrepancies will be flagged and approved by your Merchant partner.

 ***5.2 Customer Service Commitment***

a. Vendor Partners acknowledge they are shipping directly to Best Buy’s customers and agrees to support the customer experience as outlined in this document. Best Buy will manage the customer relationship. Vendor Partners may not contact the customer by phone or email for any reason. Customers should be referred to Best Buy Customer Service Team (1-888-BestBuy or help@bestbuy.com). Any Vendor Partner inquiries related to orders should be addressed with Best Buy’s SDF Operations Team (SDFOperations@bestbuy.com).

b. Vendor Partners are expected to respond to order inquiries and requests within one (1) business day. Inquiries may include:

* Parts/warranty service
* Order cancellation requests
* Change of address requests: Help customers correct address errors
* Return notifications: Process undelivered returns; request return receipt confirmations
* Order inquiries: Any other general customer inquiries about an SDF product order.